



MTBC Announces Partnership with Salus TeleHealth

September 4, 2018

SOMERSET, N.J., Sept. 04, 2018 (GLOBE NEWSWIRE) -- [MTBC](#) (NASDAQ: MTBC) (NASDAQ: MTBCP), a leading provider of proprietary, cloud-based healthcare IT and practice management solutions announced a strategic partnership with [Salus Telehealth](#) ("Salus"), a leading provider of telehealth solutions globally. The companies have forged a cross-marketing and cross-selling partnership leveraging the two leading companies' respective strengths, MTBC's leading cloud-based platform and services and Salus' hardware and software solutions for the telehealth market.

"We are excited to be able to introduce MTBC's solutions to many of our clients," said Paula Guy, President of Salus. She added, "There are great synergies between our respective companies and we look forward to working together."

"Salus is a leader in the telehealth space and we are pleased to be partnering with them," said Al Nardi, VP Strategic Initiatives for MTBC. He continued, "We look forward to introducing our solutions to Salus' users and also believe that the Salus solution will be a great fit for some of our hospital customers and larger groups."

This new partnership is intended to spark innovation and additional sales by maximizing product development talents and resources at both companies, while driving scale and efficiency in the partners' respective services.

About MTBC

MTBC is a healthcare information technology company that provides a fully integrated suite of proprietary web-based solutions, together with related business services, to healthcare providers. Our integrated Software-as-a-Service (or SaaS) platform helps our customers increase revenues, streamline workflows and make better business and clinical decisions, while reducing administrative burdens and operating costs. MTBC's common stock trades on the NASDAQ Capital Market under the ticker symbol "MTBC," and its Series A Preferred Stock trades on the NASDAQ Capital Market under the ticker symbol "MTBCP."

For additional information, please visit our website at www.mtbc.com.

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About Salus Telehealth

Salus Telehealth is a leading provider of telehealth hardware and software solutions throughout the world. We work with patients, providers, employers, and health plans to make health care more convenient, accessible, and cost effective. Our cutting edge telehealth platform works where others will not and is accessible by smart phone, tablet, and computer.

For additional information, please visit our website at www.salustelehealth.com

Forward-Looking Statements

This release contains various forward-looking statements within the meaning of the federal securities laws. These statements relate to anticipated future events, future results of operations or future financial performance. In some cases, you can identify forward-looking statements by terminology such as "may," "might," "will," "should," "intends," "expects," "plans," "goals," "projects," "anticipates," "believes," "estimates," "predicts," "potential," or "continue" or the negative of these terms or other comparable terminology.

Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Forward-looking statements in this release include, without limitation, statements reflecting management's expectations for future sales, partnerships, expected growth, and increased sales and marketing. Nothing discussed in this release is anticipated to have a material impact on the Company's current year financial statements.

These forward-looking statements are only predictions, are uncertain and involve substantial known and unknown risks, uncertainties and other factors which may cause our (or our industry's) actual results, levels of activity or performance to be materially different from any future results, levels of activity or performance expressed or implied by these forward-looking statements. New risks and uncertainties emerge from time to time, and it is not possible for us to predict all of the risks and uncertainties that could have an impact on the forward-looking statements, including without limitation, risks and uncertainties relating to: the Company's ability to manage growth; the parties' ability to cross-market and cross-sell their solutions; the longevity of the partnership discussed in this release; and other important risks and uncertainties referenced and discussed under the heading titled "Risk Factors" in the Company's filings with the Securities and Exchange Commission.

The statements in this press release are made as of the date hereof, even if subsequently made available by the Company on its website or otherwise. The Company does not assume any obligations to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.

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