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## MTBC to Present Webinar Series on Mergers and Acquisitions

(Somerset, NJ) September 24, 2012 – MTBC, a leading provider of proprietary health information technology (HIT) solutions and the most active acquirer in the medical billing industry, today announced that it will present a webinar series entitled, “What Every Seller Needs to Know: Answers to the Top 10 Questions [Medical Billing Company Owners Ask](#).” These webinars are part of MTBC’s broader initiative, aimed at educating owners in the medical billing industry about the mergers and acquisitions (M&A) process.

MTBC’s two-part webinar series, which will take place at 1:00 PM EDT on both September 28, 2012 and October 4, 2012, will address the most common questions that owners consider while contemplating the sale of their businesses, ranging from valuation, to the nature of due diligence, typical timelines and post-closing considerations. “The questions we will be addressing are the very same questions that those sellers with whom we’ve partnered have asked during the M&A process,” explained Brendan P. Harney, MTBC’s Vice President, Mergers & Acquisitions.

David Rosenblum, MTBC’s Vice Chairman, said, “MTBC’s webinar series will build upon the educational initiative that we began at the recent annual meeting of the Healthcare Billing Management Association (HBMA), the leading association of medical billing companies in the United States.” This campaign also includes MTBC’s recent release of an M&A whitepaper, which was distributed to all HBMA annual meeting attendees, together with the launch of MTBC’s M&A website ([www.beours.com](http://www.beours.com)) and online business valuation tool.

During the last five years, MTBC has partnered with and acquired billing companies throughout the country, including four acquisitions during 2012. These acquisitions allow MTBC and the companies with which it partners to empower healthcare providers with MTBC’s fully integrated EHR, practice management and revenue cycle management solutions.

“The medical billing industry is experiencing an unprecedented volume of consolidation that is driven by new technology demands, increasing compliance requirements, downward pressure on fees and structural changes in the broader healthcare industry,” explained Stephen A. Snyder, MTBC’s President. Mr. Snyder further said, “We’re pleased to have the opportunity to share what we’ve learned with our industry colleagues and hope that this information will further equip them to effectively address the challenges in the industry.”

MTBC’s webinar series is free to attend. Those wishing to register for the webinar may visit [www.beours.com](http://www.beours.com).

## ABOUT MTBC

Founded in 1999 and based in Somerset, New Jersey, MTBC provides fully-integrated practice management (PM), revenue cycle management (RCM) and proprietary [Electronic Health Record](#) (EHR) software solutions to private physician offices and hospital-employed provider groups throughout the United States. Its competitively priced premium products, PracticePro™ (EMR, PM, and RCM) and ChartsPro™ (standalone [Electronic Medical Record - EMR](#) software), present a service suite unmatched in the industry for their scope and value. MTBC has been consistently recognized as a Deloitte Technology Fast 500 company – 2009, 2010, 2011 – and has also been recognized during each of the last three years as an Inc. 500 | 5000 company.

To learn more about MTBC, please visit [www.mtbc.com](http://www.mtbc.com).

To learn more about MTBC’s acquisition campaign, please visit [www.beours.com](http://www.beours.com).

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