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MTBC Educates Providers Regarding Important Changes Contained in the 2013 Medicare Physician Fee Schedule

(Somerset, NJ) December 10, 2012 – MTBC, a leading EHR, Practice and Revenue Cycle Management Company, recently hosted a complimentary webinar covering the 2013 Medicare Physician Fee Schedule. This webinar is part of MTBC's broader initiative, aimed at providing up-to-date information to providers. The webinar deconstructed the [2013 Medicare Physician Fee Schedule](#) and focused on:

- 2013 Conversion Factor
- Medicare Telehealth Services
- Payment for New Preventative Services
- Primary Care and Care Coordination, and
- CMS Incentives

This webinar was presented by Amritpal K. Deol, Esq., MTBC's Vice President of Client Relationship Management, and Loraine Goetsch, MTBC's Vice President of Sales. Ms. Deol noted, "We had an overwhelming number of providers register for this webinar. January 1, 2013 is quickly approaching, and everyone must know how the new conversion factor, covered services, and codes will affect their payments next year."

In its press release dated November 1, 2012, CMS stated "[T]he changes in care coordination payment and other changes in the rule are expected to increase payment to family practitioners by seven percent and other primary care practitioners between three and five percent, if Congress averts the statutorily required reduction in Medicare's physician fee schedule." The changes to the fee schedule will also have important implications for other types of providers.

MTBC's VP of Sales, Ms. Goetsch added, "Family, primary care and other qualified practitioners should seriously consider taking advantage of the six telehealth preventative services now covered by Medicare. Providers should be leveraging today's technology to connect with their patients and provide these valuable services."

"We are committed to helping providers increase revenues, reduce administrative expenses and enhance workflows and we're confident that this webinar series will help us fulfill that commitment," explained David Rosenblum, Vice Chairman of MTBC's Board of Directors.

Stephen Snyder, MTBC's President, who recently presented a webinar on [Accountable Care Organizations \(view here\)](#), commented on CMS' recognition that "primary care and care coordination are critical components to not only achieving better care and health for individuals but also a reduction in expenditure growth". Mr. Snyder added, "The new CPT Transitional Care Management codes further bolster CMS' initiative to encourage providers to offer care coordination, which is also a core component to building an [ACO](#)."

About MTBC

Founded in 1999 and based in Somerset, New Jersey, MTBC provides fully-integrated practice management (PM), revenue cycle management (RCM) and proprietary Electronic Health Record (EHR) software solutions to private physician offices and hospital-employed provider groups throughout the United States. Its competitively priced premium products, PracticePro™ (EMR, PM, and RCM) and ChartsPro™ (standalone Electronic Medical Record/EMR software), present a service suite unmatched in the industry for their scope and value. MTBC has been consistently recognized as a Deloitte Technology Fast 500 company – 2009, 2010, 2011 and 2012 – and has also been recognized during each of the last three years as an Inc. 500 | 5000 company.

To learn more about MTBC's acquisition campaign, please visit www.beours.com.

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